

## Product / Process Change Notification

<b>1. ID No.:</b> PCN SEN T121/ 34		<b>2. Date of announcement:</b> 24.02.2017	
<b>3. Product / product group:</b> Temperature Sensors Solar Sensors	<b>Old ordering code:</b> B58100A0327A B58100A0374A B58100A0380A B58100A0421A B58100A0439A B58100A0491A B58100A0528A B58100A0578A B58100A0598A B58100A0637A	<b>New ordering code:</b> unchanged	<b>Customer part number:</b>
<b>4. Description of change:</b> We are transferring our NTC sensor production from Berlin to Batam to consolidate our NTC activities at the existing sensor plant in Batam Panbil, Indonesia. For more details please find the attached presentation.			
<b>5. Effect on the product or for the customer (benefit, quality, specification, lead time):</b> No effect on product design, appearance, quality and specification.			
<b>6. Quality assurance measures / risk assessment:</b> The Batam Panbil plant is certified according to ISO/TS 16949. The necessary buffer stock for the process transfers and releases will be put in place. In addition to the existing quality assurance measures, extended IPQC (In Process Quality Check) standards and expanded outgoing shipping inspections will be temporarily implemented. The complete production transfer will be supported by experienced production and process engineering.			
<b>7. Scheduled date of change:</b> Transfer of production will start in cw 22/ 2017. First shipments from Batam production will start in cw 32/ 2017.			
<b>8. Estimated date of first delivery of changed product:</b> First shipments from Batam production will start in cw 32/ 2017. If EPCOS does not receive notification to the contrary within a period of 10 weeks, EPCOS assumes that the customer agrees to the change. For an interim period we cannot rule out that old as well as new products will be shipped.			
Quality Management Name Dr. Philipp Schmidt-Weber		Signature signed Dr. Philipp Schmidt-Weber	
Product Marketing Name Daniel Oelbermann Tel. +49 30 890 4055 5124 Email Daniel.Oelbermann@epcos.com		Signature signed Daniel Oelbermann	
<b>Customer feedback</b>			
Customer acknowledgement		Signature	

**Transfer of NTC-Sensor-Production from  
Berlin into our existing sensor plant in  
Batam Panbil, Indonesia**

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# Transfer from Berlin to Batam Panbil, Indonesia

We are transferring our NTC sensor production from Berlin to Batam to consolidate our NTC activities at the existing sensor plant in Batam Panbil, Indonesia

## Contents of this document

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- Transfer schedule
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# Batam is well established production location since 1990



EPCOS sensor plant,  
Batam Indonesia

Batam Island is located  
close to Singapore

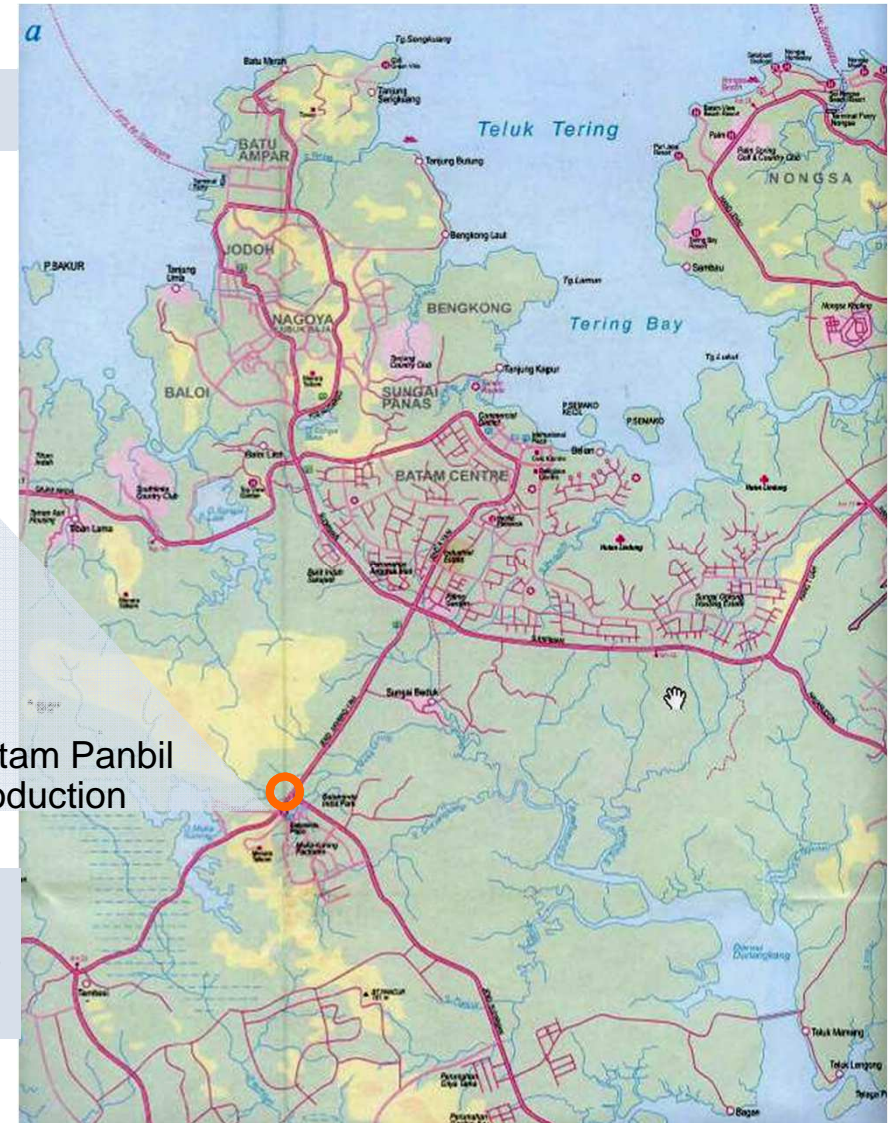
# Introduction of the sensor plant

## Address of our sensor plant

PT EPCOS INDONESIA  
Jalan EPCOS Jaya,  
Blok B 1-10  
Panbil Industrial Estate  
Muka Kuning  
Batam 29433  
Indonesia



Batam Panbil production



The Batam Panbil sensor plant is located in one of the highest developed industrial areas of Indonesia.

# Plant in Batam, Indonesia

## Product range

### Sensors BG

- NTC sensor elements and systems for
  - Automotive electronics
  - Household appliances
  - Industrial electronics
  - Medical applications
- Solar sensors for automotive electronics



31,000 m<sup>2</sup>  
Founded in 2007

## Certification

- ISO 9001
- ISO/TS 16949
- ISO 14001

# Batam Panbil production location



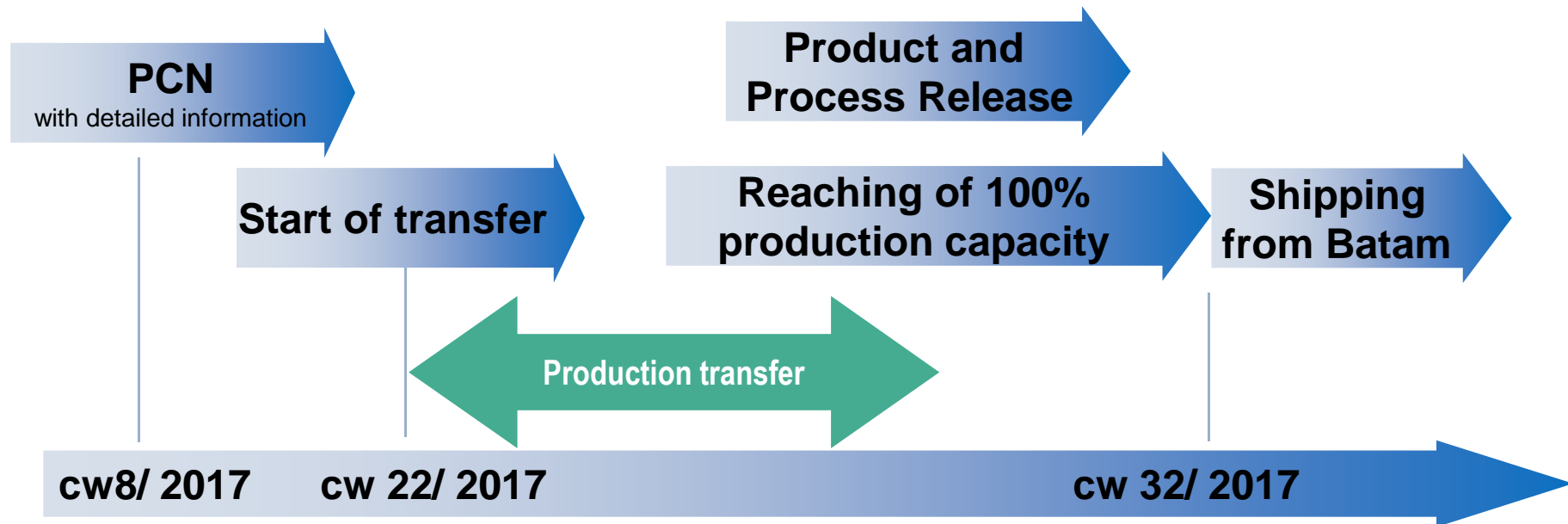
# Advantages

- Consolidation of NTC sensor production in our main NTC production facility on Batam
- Same production plant for frontend production (NTC elements) and backend production (NTC systems). NTC element and NTC systems production is established for many years in Batam Panbil.
- Standardized production system and supply chain management
- Standardized technical and quality standards
- Highly developed industrial area with optimal infrastructural connections as well as independent water and power supplies
- Additional space to ensure rising quality and capacity demands





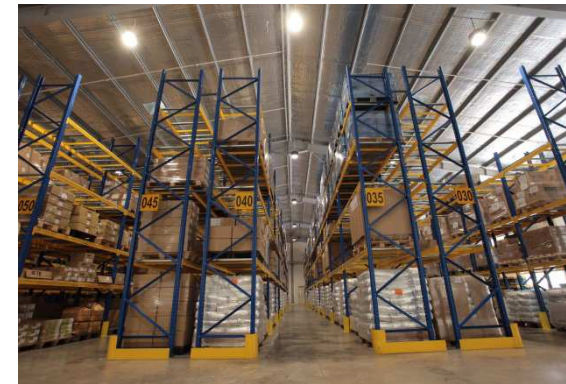
# Transfer schedule



Starting August 2017, first product deliveries will be shipped from Batam Panbil plant.

## Actions to ensure delivery performance

- Individual scheduling of transfer buffer stock depending on customer demands and requirements
- Support of the complete production transfer by experienced production engineers from Berlin plant
- Shipping to European customers will be via Berlin warehouse (unchanged)



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## Actions to ensure quality performance

- Implementing temporarily additional quality assurance measures:
  - » Expanded IPQC (In Process Quality Check) standards
  - » Expanded shipping inspection prior delivery in Batam Panbil
  - » Expanded shipping inspection prior delivery in Berlin warehouse
- Performing internal production release procedures for different product and process families
- Support of the complete production transfer by experienced production and process engineering

# FAQ



Can I visit the Batam plant?

You are welcome to visit us. We do our best to fulfill your time proposal.

When can I perform a process audit?

After the complete production transfer; from September 2017 onwards.  
Timing can be discussed in detail in June 2017.

How can I identify sensors produced after the transfer?

All labels will be marked with “Made in Indonesia”  
(instead of “Made in Germany”)



Can I get production and process release documents?

We will set up internal production release procedures for different product families. These documents will be provided on request.



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